



Mike Berlinski

Mike joined CES in 2014 in the Emerging Technologies group and is a recognized leader in the energy storage industry. Mike assists his clients by providing market intelligence, guidance for project development, and market analysis. Mike is an expert in FERC-related energy storage issues, and has specialized expertise in the New England, New York, and PJM markets. Mike's work supports clients engaged in the advancement of nondiscriminatory and efficient wholesale market rules for electric storage resources.

Previously, Mike was Manager of Regulatory Affairs at a leading energy storage developer and was very active in promoting rules to enhance market opportunities for storage resources. He also helped bring new energy storage projects online, and assisted with their operational and financial management. Prior to that, Mike held various energy consulting positions in the private and public sectors. Mike holds an MS in Technology and Policy from MIT and a Bachelor's degree in Physics from Wesleyan University.

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#### About Customized Energy Solutions

Established in 1998, Customized Energy Solutions assists clients in managing and staying ahead of the changes in the wholesale and retail electricity and natural gas markets. Serving hundreds of clients, Customized Energy Solutions offers best-in-class hosted energy market operations platforms and services.

CES's Emerging Technologies group provides a range of products and consulting services to help project developers, investors, technology companies and other clients understand the value proposition of new energy storage based technologies.

#### Our Mission

Customized Energy Solutions is committed to promoting economic development through the advancement of transparent, efficient, and nondiscriminatory wholesale and retail electricity and natural gas energy markets. We focus on empowering our clients by sharing our understanding of the workings of the energy markets and related new technologies and supporting our clients' operations in those markets. Through all things, we desire to honor God and our clients through the quality of our services and solutions.

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