

Walter Cuculic has been working in the renewable energy industry for ten years and the general construction industry for twenty-five years. Currently, Walter is the Senior Vice President for Renewable Energy at AVANA Capital. Prior to joining AVANA Capital, Walter worked in Business Development for both SunPower and SolarCity developing financial products within the new residential construction industry. At SolarCity, Walter grew the new residential construction channel from \$5M to \$75M in three years. Walter also represented the residential construction industry on the Board of Directors for the US Green Building Council for five years (2009-2013).

Walter co-authored and co-managed a \$7M Department of Energy grant focused on reducing peak electricity demand in the southwestern US through solar, energy efficiency, demand response and battery storage. Walter prides himself on being a creative thinker and problem solver. He loves developing long term partnerships and relationships.

Walter has a Master's in Business Administration from the Anderson School at University of California at Los Angeles and dual Bachelor degrees from Northern Arizona University; a Bachelor of Science in Environmental Engineering and a Bachelor of Arts in Spanish.