

Michael Hughes, Chief Commercial and Revenue Officer

Michael Hughes is an accomplished executive leader with 25 years of experience in strategic planning, sales, services, marketing, business and organizational development, product leadership, operations and market-making in early-stage and established technology companies. At ChargePoint, Hughes leads global sales, mobility ecosystem relationships and business development functions. Prior to joining ChargePoint, he spent nine years at Barracuda Networks, serving as Senior Vice President of Worldwide Sales and Services and scaling the company to \$500 million in revenue and an initial public offering. He was previously Vice President of Sales for Asempra Technologies and a sales and business development leader at McDATA Corporation, Invio Software and Marimba. Michael advises technology and venture capital firms. He holds a BS in Marketing from Miami University and an MBA from the University of Michigan.